# **ERate Modernization**

Karen Ainslie Public Library Consultant <u>kainslie@library.IN.gov</u> 800/451-6028



# **Todays Topics**

- eRate Federal funding
- Modernization Order (1st July 2014; 2nd December 2014)
  - Affordable access to high-speed broadband
  - 2) Maximize cost effectiveness of spending for e-Rate supported services
  - 3) Make e-Rate application process and e-Rate processes fast, simple, efficient
- Forms 470 and 471 for funding
- State Funding for Consortium members



#### General information

- Federal Communications Commission (FCC), an independent U.S. government agency, oversees the E-rate program
- Universal Service Administrative Company (USAC), a not-for-profit, administers E-rate along with three other programs
- Schools and Libraries Division (SLD) is the part of USAC with responsibility for E-rate
- http://www.usac.org/sl

#### General information

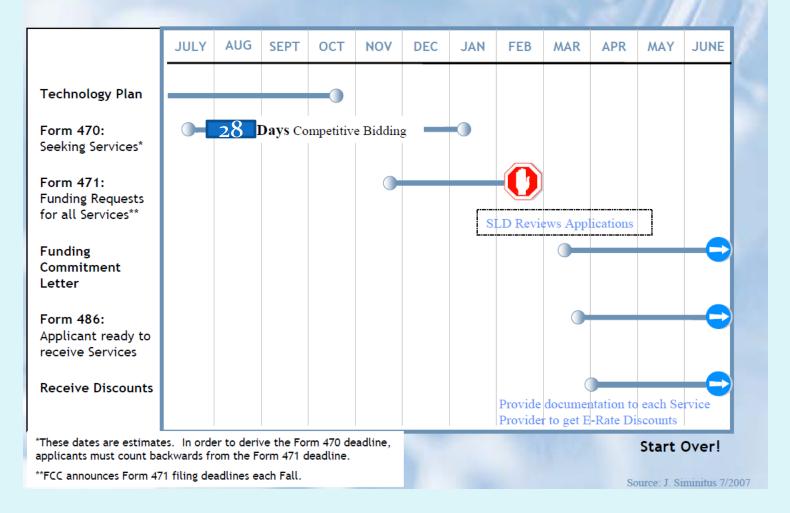
- FCC sets rules and policies through orders
  - Rules are compiled in the Code of Federal Regulations (CFR)
  - Policies are defined in the text of orders
- USAC/SLD sets procedures for specific actions, such as how to process applications
  - USAC sends its procedures to the FCC for approval each year
    - Form 470
       <a href="http://usac.org/\_res/documents/sl/pdf/forms/470.pdf">http://usac.org/\_res/documents/sl/pdf/forms/470.pdf</a>
    - Form 471

#### E-rate? What is it?

- E-rate Program provides reimbursements to eligible schools and libraries for
  - Services needed to support broadband connectivity (category 1)
  - WiFi (category 2)
- Applicants must apply each year
- Reimbursements are based on the poverty level 90% for category 1
- Funding cap for FY2015 \$3 billion



#### E-RATE Timeline: July 1 - June 30



#### **General Information**

- Who can apply?
  - Libraries and library systems
    - Eligible for LSTA funds
    - In Indiana public libraries are eligible if they are in standards
  - Schools and school districts
  - Consortia groups of eligible entities that band together to aggregate demand and negotiate lower prices



# Consortium for Public Library Broadband Connectivity

- State Master Contract
  - Multiyear
  - 2RFP s
- Associated Paperwork
  - Board Resolution
  - Letter of Agency
  - CIPA Form 479
- Service Level Checklist to request services



#### Form 470

- Description of Services Requested
  - Initiates the 28 day competitive bid process
  - Can be associated with an RFP
- Indiana State Library Filed 470 with RFP
  - Result is 3 year contract with ENA for broadband services



# Low Cost, High Speed Business Class Internet Access

- No Form 470 posting required as long as meets all the following specifications:
  - Bandwidth speeds of at least 100 Mbps downstream and 10 Mbps upstream;
  - Pre-discount price of \$3,600 or less annually, including any one-time installation and equipment charges; and
  - Service and price are commercially available
  - Each library must receive the eligible service at cost of less than \$3,600 annually and applicants may not average the cost of services across a number of buildings to qualify for this exemption.

#### **Form 471**

- Description of Services Ordered
- Applicants must have a signed contract or legally binding agreement in place prior to submitting
  - Signed contracts constitute the best evidence that a legally binding agreement exists
  - A verbal offer and/or acceptance will not be considered evidence of the existence of a legally binding agreement.



#### E-Rate Modernization Order 2014

- Closes Wi-Fi Gap
  - Annual funding target \$3 billion
- Multi-year transition
  - All funding to broadband
  - Phasing down for non-broadband services
    - Voice services reduced by 20% every year
    - After two years a report to FCC on impact
    - Reduction continues



# E-Rate Modernization Order 2014 and 2d Modernization Order December 2014

- Services Removed:
  - Web hosting
  - Voice mail
  - Email
  - Paging, directory assistance charges, text messaging, custom calling services, direct inward dialing



# **Category Two Funding**

- Demand for internal broadband and connections exceeds funding available
- Discount now 85% instead of 90%
- Replaces the old 2 in 5 rule (at least for the next 5 years)



### What is "E-rate-able"?

- The FCC publishes the Eligible Services List each year
- Draft found here
   https://apps.fcc.gov/edocs\_public/attachmatch/DA-14-1556A1.pdf
- Category Two
  - LAN/WLAN (local area networks/wireless local area networks) focused components (called "broadband internal connections components on the ESL)
  - Basic maintenance of eligible broadband internal connections components are: routers, switches, wireless access points



#### What is "E-rate-able"?

- Antennas, cabling, connectors, and related components used for internal broadband connections; racks; wireless controller systems; firewall services and components; uninterruptible power supply/battery backup; software supporting each of these components; and caching.
- Managed internal broadband services to Category Two to allow applicants to seek services provided by a third party for the operation, management, and monitoring of eligible broadband internal connections components.

# Category Two Budget

- Five year budget based on the size of the library outlet
- \$2.30 PRE-DISCOUNT times the square footage of library (inside four walls)
- Base or floor of \$9,200.
- Some urban libraries will have a \$5.00/sq. ft. over five years prediscount budget (details TBD, appears to affect libraries serving over 250,000 people only)
- Recalculated every year
- Fund commitments in FY 2015 count against pre-discount budget for entity in FY 2016
- Library systems may not average their costs across library budgets

# New Discount Principles

- Rural/Urban
  - Based on most recent decennial U.S. census data
  - Computed for library system not individual libraries
  - NIFS do not get this status and are not counted to determine whether 50% of entities are rural

- Definition
- Urban is populations of 50,000 or more for urbanized areas
- 2,500 to 50,000 for urbanized clusters
- Special category for 250,000 or more as identified by IMLS

# Urban/Rural Lookup Tool – Library System

- Use Billed Entity search to find libraries
- Exclude NIFS
- Results for each entity: "U" or "R" or "?"
- Address not found
  - Contact Service Bureau of USAC 1-888-203-8100
- Determine whether 50% urban or rural
- Search tools at <a href="http://www.usac.org/sl/tools/default.aspx">http://www.usac.org/sl/tools/default.aspx</a>



### Non-Instructional Facilities (NIFS)

- Do not have Category 2 budgets
- NIF essential for effective transport of information to or within library, applicant allocates the NIF costs to entities benefiting from the service



# New Discount Principles

- Calculated for organization as a whole
- Libraries discount derived from the NSLP eligibility of the district in which the main outlet located
- Rural status is determined at the district/system level and only if more than 50% of libraries are rural.
  - Bookmobile count as library outlets
    - Kiosks not counted as library outlet since there is no staff
  - NIFS don't get an urban or rural status; regardless of location discount in the district/system location

# Is My Entity Rural?

#### **Libraries/Library Systems**

More than 50% of all library outlets are in rural areas.

Do not include NIFS in the determination

If there are six libraries in district, and four are rural, library system is rural



#### Calculate Your Discount

- How large are the discounts on eligible products and services
  - Discounts: 20% to 90% of eligible costs
  - Discounts for a library depends on:
    - Percentage of K-12 students eligible for National School Lunch Program (NSLP) in the school district where library is located – cannot include PreK
    - Urban or rural location



#### Calculate Your Discount

- Check your NSLP data on Indiana DOE website: Free and Reduced Price Lunch Counts
- http://www.doe.in.gov/elearning/e-rate-information



### **Exceptions to Discount Calculations**

- Voice Services Phase Down
  - All voice service (POTS, Centrex, VoIP, cellular voice, etc.) are subject to 20% reduction per year from your regular discount
    - FY 2015=Regular Discount-20%
    - FY 2016=Regular Discount-40%
- Category Two Top Discount
  - Top discount rate=85% instead of 90%



# Category Two Budgets

- Five year budget beginning FY 2015 and/or 2016
- Libraries that distribute broadband within libraries
  - Products and services include internal connections, managed internal broadband services and basic maintenance of internal connections
  - Products and services ordered in excess of Category 2 budget will not receive eRate discounts
  - There is no budget for category 1 services (connect broadband to schools)

# Which entities have category two budget

- Each library outlet or branch has a pre-discount budget
  - May not average costs across library budgets
- NIF does not have pre-discount budgets
  - If NIF essential for effective transport of information within library, the applicant must allocate NIF costs to one or more entities that benefit from service



# Amount of Pre-Discount Budget

- Calculated for library by multiplying total area in square feet, including all areas enclosed by the outer walls of the library and occupied by the library, by \$2.30, with a minimum of \$9,200 if the library is less than 4,000 square feet.
- Example: Library is 3,500 square feet
  - 3,500 x \$2.30 per square foot = \$8,050
  - However, there is a \$9,200, therefore pre-discount budget is \$9,200.

# Amount of Pre-Discount Budget

- Budgets cover a rolling five year period and are recalculated annually based on enrollment and square footage and can go up or down
- Funding commitments in FY2015 count against the budget for the next four years
- Initially presented as a two year pilot program, extended for 5 years by 12/11/14 Order



#### **Document Retention**

- 10 years from last date to receive service
- FY 2015: this is at least June 30, 2026
  - Any document from a prior year that supports current year must be kept until 10 years from last date to receive service as well
  - E.g., Contract from 2010 for recurring services, use to support FY 2015 FRNs, must be kept until at least June 30, 2026
  - Documents may be retained in electronic format or paper and must be disclosed upon request

# Indiana State Library Public Library Consortium for Internet Connectivity

- Budgeting for 10 mb of fiber
  - Monthly retail \$2095
- NSLP 80%
  - Discounted monthly bill \$419
  - Annual bill is \$5,028



# State Technology Grant Fund

- Biennial Budget Allocation from Build Indiana Fund
- Recent Year \$824,500
- Total Value of Services Requested over \$1.395 million
- Each member reimbursed at 59%
- Percentage likely to decrease in current year
- Budget total amount of out of pocket costs



#### Reimbursement

- December year for current Funding Year
  - Ex. December 2014 for 2014/2015 Funding Year
- State Technology Grant Fund
  - Receipt
  - Disbursements



# **Technology Planning**

- Indiana State Library Standard 3 year Technology Plan
  - Moving forward with amended standards to include in long range or strategic plan



# CIPA Compliance

- Form 479 for eRate funding
- Filtering



# Internet Policy [IC 36-12-1-12]

- Public Meeting hearing
- Board Approval
- Post policy in library by the computers
- Review regularly, annually or biennially



# Language in Policy

#### Users may not

- Violate the law
- Engage in illegal activity
- View obscenity
- Display images "harmful to minors"

Consult an attorney when revising policy



## Summary

- FCC and USAC
- Calendar: July to June
- Eligible Services Category 1 and 2
- Form 470
- Form 471
- Discount: Urban/Rural and NSLP
- Budgets and 5 years
- State Master Contract
- Filtering and Internet Use Policy



## Questions and References

http://www.ala.org/offices/oitp/publications/policybriefs





### **ERate Primer**

Karen Ainslie Public Library Consultant <u>kainslie@library.IN.gov</u> 800/451-6028